

**Regional Sales Manager**  
R.R. Street & Co. Inc.  
United States  
Full-time



## **Full Job Description**

### **About us**

R.R. Street & Co. Inc., also known as “Street’s,” was founded in 1876 and is a leader in the manufacturing and marketing of cleaning process additives, stain removal agents and filtration products in North America, and a strong presence internationally as we continue to establish trusted partnerships with distributors, worldwide.

Street’s has a long history of innovative technology development. Our widely recognizable brand portfolio consists of a comprehensive range of commercial cleaning products. You are working with a company who is well known for our long-time commitment to excellence in the processes we design and recommend, in the high-quality products we research, manufacture and market, and in the services and support that we provide.

Join Street’s as a Regional Sales Manager. We are hiring in the Texas, Midwest, and Northeast markets of the U.S. This position offers the opportunity to sell a comprehensive cleaning product line developed specifically for the retail/commercial/industrial drycleaning and laundry industry, while partnering with our distributors to identify new opportunities and build value for our customers within a given territory. We are looking for candidates who will reside within the listed market with some overnight travel.

### **What’s In It For You**

- Company vehicle for business and personal use along with a smart phone and tablet computer
- Robust paid training program allowing you to learn from subject matter experts with proven success
- Flexible and independent work environment
- Opportunity for a long term, advanced career path in sales or other areas within Street’s
- Uncapped earning potential

### **What You Will Do**

- Grow sales and retain existing customers by providing excellent service and expertise; gaining new sales through new products, process improvement and new customers; implementing training on best practices in the areas of cleaning, stain removal and operations.
- Assists in the installation and maintenance of proper processes, equipment, and collateral to ensure excellent function and appearance.
- Develop and enhance existing relationships with customers and distributors while working independently and maintaining your own schedule.

**Basic Qualifications**

- Completed Bachelor's Degree or military experience or 1+ years of work experience
- Ability to lift / carry 50 lbs.
- Availability for up to 30% overnight travel
- Must have a valid driver's license and acceptable motor vehicle record
- Must have the flexibility to handle occasional emergency calls at night, during the weekends and on holidays based on customer needs
- No immigration sponsorship available

**Preferred Qualifications**

- Mechanical ability (plumbing, electrical and/or mechanical experience) and problem-solving skills to troubleshoot and repair equipment and dispensing systems
- 1+ years of professional experience in drycleaning or laundry sector
- Previous business to business value-add sales experience

**Benefits**

- 401(k)
- Company car
- Dental insurance
- Disability insurance
- Health insurance
- Life insurance
- Mileage reimbursement
- Paid time off
- Paid training
- Travel reimbursement
- Vision insurance
- Work from home

**Schedule**

- Monday to Friday

**Supplemental Pay**

- Commission pay

**Work Location**

- On the road

**Work Remotely**

- No

**Work Location**

- On the road

To apply, visit [www.4streets.com/careers](http://www.4streets.com/careers) and complete the form, or email Michael Miller at [mmiller@4streets.com](mailto:mmiller@4streets.com)